

The logo for GreenStruxure, featuring the company name in a green, sans-serif font with a registered trademark symbol. The logo is positioned in the upper left quadrant of the page, partially enclosed by a large, stylized circular graphic element that is white on the inside and green on the outside.

GreenStruxure®



Preliminary Report WestRock

701 E. Continental Ave, Tulare, CA 93274

Analysis based on publicly available information

Life Is On

Schneider
Electric

See how USG can get Zero-Carbon energy and avoid utility costs from Year 1 with GreenStruxure®



From our high-level analysis, it appears GreenStruxure will supply zero carbon energy generated onsite and can replace 30% of the utility energy serving your **Tulare, CA location.***

You will lock in an onsite zero carbon energy rate (\$/kWh) that is highly competitive and almost **50%** lower than the current utility rates and will not be impacted by price escalation risks.

You sign one Energy Service Agreement with GreenStruxure and pay a monthly fee, GreenStruxure takes care of everything from design to operate/maintain and delivers the promised outcomes—we're not going away. As one of the outcomes, You will get access to our AI platform – BeyondTheGrid®.

What outcomes will you get



Onsite Zero Carbon Energy Services: You get Zero Carbon Energy supply that replaces **30%** of utility energy and you lock a competitive and predictable price. Bill Optimization Services further reduces your demand charges. You can achieve **Year 1 Avoided Cost of >\$140k and a 25 yr NPV of >\$4M.**



Sustainability Services: +1500 Renewable Energy Certificates (REC) delivered with GHG compliant Scope 2 reports for SEC Climate Disclosure filings. It comes with risk-free REC delivery and price.



Resiliency Services: Powers the full site during power outages and help avoid unplanned production downtime and site outage costs, and you pay a \$/kW/month.



EV Charging Services: Premium and easy-to-use EV charging infrastructure services along with trusted EV driver app to help with stations and access control, and you pay a competitive \$/month.



Transparency & Insights with AI platform BeyondTheGrid® to monitor the energy services performance outcomes, assets and contracts.

Zero Carbon Energy Supply is guaranteed, a Predictable price and RECs delivered.

How does this work

Step 01

Engage in the first conversation with us to discuss your clean energy needs and any decarbonization or resiliency goals.

Step 02

Share your energy data and your clean power and resiliency goals. We will create the baseline and prepare budgetary proposal covering energy services delivered, pricing and terms.

Step 03

If you are interested with our proposal, we will put together a binding Energy Service Agreement** for your review.

Step 04

Once you sign the Energy Service agreement**, we get to work and within 6-9 months supply clean power to your site, along with RECs and Scope2 report as a proof for your Scope2 emissions reduction.

Market Trends shaping the corporate clean power demand



Utility prices continue to rise and have increased more than 7% CAGR over the past 5 years in California.



Strong clean energy demand and constraints in supply is driving Power Purchase Agreements (PPA) prices up >30% in 2022



“Audit-ready” reporting required for SEC’ Climate disclosure mandates. [McKinsey report:](#)



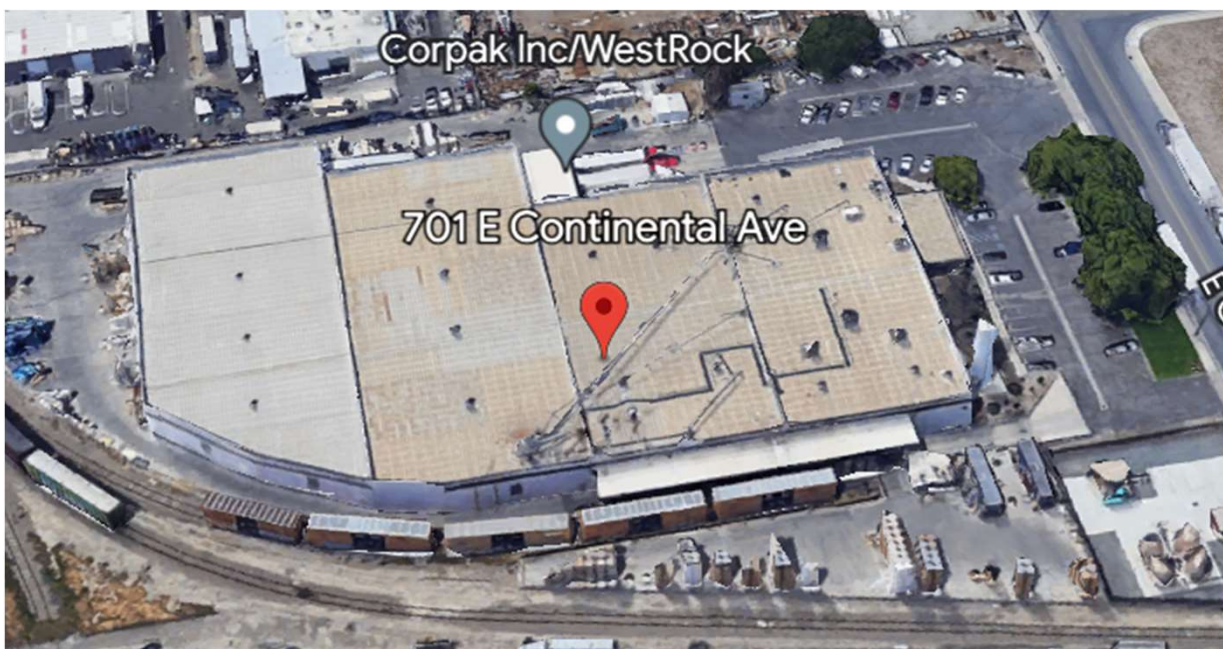
Availability of multitude of climate favorable policies with Inflation Reduction Act: ITC, PTC, energy community adders, low income.

WestRock strategic goals

Our objective is to help WestRock meet its goals and reduce the risks posed by climate change. GreenStruxure can help with the goals listed below.

“Implement a multi-faceted, strategic approach to managing and reducing emissions in alignment with our science-based target, validated by the Science Based Target initiative.” [Source: Westrock website](#)

Those strategies include a reduction of scope 1 & 2 emissions by 27.5% by 2030 from a 2019 base year.



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About Us



GreenStruxure is the long-term partner for commercial and industrial buildings in their clean energy transition. Its flagship SIGNATURE offer supplies onsite generated zero carbon energy in an Energy as a Service model** with no capital upfront, price certainty, no operational risks for your business. It comes with GHG protocol compliant Scope2 reporting.



Customers can progressively add services supporting their energy transition: bill optimization services, resilience services, EV charging services, power quality services. All energy services are powered by AI platform Beyondthegrid®



GreenStruxure is the joint venture of Schneider Electric, named as the most sustainable company in the world and Huck Capital. GreenStruxure with its premium financing partners accelerates the ability for commercial and industrial customers to transition to sustainable and resilient energy..



www.greenstruxure.com



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